

CASE STUDY

QUADRA

THE CHALLENGE

Quadra, a leading distributor of chemical raw materials, food ingredients and pharmaceuticals, has always sought to stay ahead of potential cybersecurity threats. Recognizing the changing market conditions and the risks associated with global businesses, Quadra took proactive steps to mitigate these risks. Their goal was to strengthen their security posture and ensure the continued protection of their operations and data as well as those of their customers, suppliers, partners and employees.

THE SOLUTION

Michel Lamba, Chief Digital Officer at Quadra, had worked with GoSecure in the past and was impressed with their security maturity assessment. Recognizing the value of this approach, he recommended GoSecure to Quadra. Following this recommendation, Quadra decided to implement the GoSecure Titan® MXDR service to strengthen their security posture and stay ahead of potential threats.

WHY GOSECURE?

GoSecure was chosen based on the quality of the service offered and a good cost-to-quality ratio. The security maturity assessment and the results of the penetration testing engagements allowed Quadra to better understand their potential vulnerabilities and take the necessary steps to address them. GoSecure's reputation for providing reliable and effective cybersecurity solutions was a decisive factor.

ANTICIPATE THREATS, ENSURE SECURITY

THE GOSECURE SOLUTION FOR QUADRA

Quadra partners with the best vendors in the world to offer a broad and innovative product portfolio. It is their specialized and dedicated teams that allow Quadra to be in a class of their own, offering tailor-made solutions to their customers. Because of this leadership position in the field, Quadra has always taken cybersecurity very seriously and called on GoSecure to strengthen their security posture.

The implementation of the GoSecure Titan® MXDR service went smoothly, although there were some challenges related to the execution of the project that required fundamental adjustments. Since implementation, Quadra has not experienced a single breach, which is a testament to the effectiveness of the service and the team in place. Security maturity assessments and penetration testing engagement results have helped identify potential gaps and make necessary adjustments, strengthening their security posture.

Quadra strongly recommends starting with a 360 assessment and penetration testing to better understand cybersecurity needs and where current vulnerabilities lie. Their advice is clear: address the short-term items quickly, as they are the riskiest and can have a significant impact, while keeping the long-term vision in mind.

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Quadra

QUADRA

Industry: Distribution of chemical raw materials, food ingredients and pharmaceuticals.

Company size: Large Enterprise

GoSecure Solutions:

- GoSecure Titan® MXDR
- Security Maturity Assessment
- Penetration Testing Services

"Any organization looking to mature their security posture and gain a better understanding of their cybersecurity maturity should start with a comprehensive 360-degree assessment and penetration testing using GoSecure services, which have a strong track record in this area. These steps will help the customer see the necessity of these services and identify where they currently stand in terms of security. Addressing short-term issues as quickly as possible is crucial, as they carry the highest risk and can have a significant impact based on the assessment results."

- Michel Lamba, Chief Digital Officer, Quadra

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GoSecure is a recognized cybersecurity leader and innovator, pioneering the integration of endpoint, network, and email threat detection into a single Managed Extended Detection and Response (MXDR) service. The GoSecure Titan® platform delivers predictive multi-vector detection, prevention, and response to counter modern cyber threats. GoSecure Titan® MXDR delivers rapid response and active mitigation services that directly touch the customers' network and endpoints. For over 20 years, GoSecure has been helping customers better understand their security gaps and improve their organizational risk and security maturity through MXDR and Professional Services solutions delivered by one of the most trusted and skilled teams in the industry. To learn more, please visit:

www.gosecure.ai

■ **Your ally
to consolidate,
evolve & thrive**

 **GOSECURE**