

WELCOME TO GOHERO

EMPOWERING SECURITY, TOGETHER!



> BECOME A GOHERO PARTNER

At GoSecure, we've always believed that strength lies in partnerships. Introducing GoHero – our exclusive Channel Partner program, meticulously crafted for businesses looking to make a difference in the cybersecurity realm.

Whether you're an emerging enterprise, a burgeoning organization, or an industry frontrunner, GoHero provides the perfect partnership tier to cater to your distinct needs.

With GoSecure, not only do we offer the best in the market, but we also possess the resources and expertise to elevate your company to greater heights. Ensure you have all you need in your service offerings for your current and future clients.



INNOVATIVE SOLUTIONS

Access to cutting-edge cybersecurity products and services.



EXCLUSIVE BENEFITS

Competitive margins, training sessions, marketing support and more.



GROWING TOGETHER

Collaborative business planning and joint go-to-market strategies.

Join us on this exhilarating journey and explore the myriad advantages of our **CHAMPION, VANGUARD, and LEGEND** partnership levels.



partners@gosecure.net



www.gosecure.net/channel-partners/

GOHERO CHAMPION

Provide a valuable, flexible platform to build a profitable and highly differentiated security practice that leverages the industry's best solutions to drive customer success.

➤ THE BUILDING BLOCKS

For emerging partners looking to make a mark

DEDICATED ACCOUNT MANAGER

- Benefit from a personalized relationship and tailored assistance.

PRODUCT TRAINING

- Master our products with comprehensive training sessions.

CO-MARKETING OPPORTUNITIES

- Expand your reach with joint marketing initiatives.

TECHNICAL SUPPORT

- Experience seamless integration and function with our dedicated technical assistance.

FEATURES

- Online training, marketing resources and priority support.

MARGIN

- MDXR : 8%
- Professional Services : 10%

TIER QUALIFICATIONS <

The essentials to become a GoHero Champion



Revenue
250K+ Per Year



Joint QBRs
No requirement



Road Show
No requirement



Sales Enablement
Access to LMS



Marketing Engagement
No requirement



Workshop
No requirement



Account Mapping
No requirement



Lunch & Learns
No requirement



Professional Services
None



GOHERO VANGUARD

We're in this together! We have no direct sales team, and we offer sustained sales, marketing, and executive support so you can grow productive, predictable, and profitable relationships.

➤ ACCELERATING YOUR SECURITY POTENTIAL

For established businesses eager to scale further

CONTRACT REGISTRATION

- Enjoy exclusive advantages linked to contracts.

JOINT BUSINESS PLANNING

- Align your goals with strategic business plans.

LEAD GENERATION SUPPORT

- Boost your client acquisition through our tailored programs.

SOLUTION TRAINING

- Stay updated with the current trends and offerings.

FEATURES

- Everything in GoHero Champion + co-branded marketing campaigns and advanced training.

MARGIN

- MDXR : 15%+
- Professional Services : 10%

TIER QUALIFICATIONS <

The essentials to become a GoHero Vanguard



Revenue

500K+ Per Year



Joint QBRs

2 Per Year



Road Show

No requirement



Sales Enablement

Sales and Technical,
Access to LMS



Marketing Engagement

GoSec



Workshop

Free Microsoft optimisation
workshop for their clients



Account Mapping

1 Per Month



Lunch & Learns

1 Per Year



Professional Services

GoSecure will provide
resources to install the
product



partners@gosecure.net



www.gosecure.net/channel-partners/

GOHERO LEGEND

As part of this group of proven GoSecure services experts, you have demonstrated consistently high revenue and can deliver the full range of GoSecure solutions, with experts on staff to manage complex deployments.

➤ ACHIEVING ELITE SECURITY STATUS

For industry leaders aspiring for unparalleled growth

EXECUTIVE SPONSORSHIP

- Engage at the executive level for close collaboration.

JOINT SOLUTION DEVELOPMENT

- Craft bespoke security solutions.

MARKET DEVELOPMENT FUNDS

- Fund your marketing initiatives with our MDF program.

PRIORITY TECHNICAL SUPPORT

- Receive faster responses and superior technical aid.

FEATURES

- Everything in Vanguard
- + Strategic business planning sessions, invitation to exclusive events and top-tier support.

MARGIN

- MDXR : 20%+
- Professional Services : 10%

TIER QUALIFICATIONS <

The essentials to become a GoHero Legend



Revenue
1M+ Per Year



Joint QBRs
4 Per Year



Road Show
Upon request



Sales Enablement
Sales and Technical,
Access to LMS



Marketing Engagement
GoSec



Workshop
Free 3 hour workshop with
our senior consultants for
your larger clients



Account Mapping
1 Per Month



Lunch & Learns
Minimum 2 Per Year



Professional Services
GoSecure will provide
resources to install the
product



CHOOSE
YOUR PATH
TO SUCCESS
WITH GOHERO

A black and white photograph of a person standing on a tall, narrow rock formation, reaching up with one arm. In the background, other people are visible on a larger rock formation, and the sky is overcast.

> **BEGIN YOUR
JOURNEY AS A
GOHERO PARTNER**

**TOGETHER,
LET'S BUILD A
SECURE
DIGITAL
FUTURE**

No matter which partnership level you opt for, GoHero is committed to ensuring your success.

Join our Partner Program today and explore a realm of innovative cybersecurity solutions, exclusive resources, and collaboration opportunities.

REACH OUT TO US: **PARTNERS@GOSECURE.NET**

VISIT OUR WEBSITE: **WWW.GOSECURE.NET/CHANNEL-PARTNERS/**